## Top Private Payers by State


<table>
<thead>
<tr>
<th>State</th>
<th>Payers</th>
<th>% of Pop.</th>
<th>State</th>
<th>Payers</th>
<th>% of Pop.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alabama</td>
<td>1. Blue Cross Blue Shield of Alabama</td>
<td>43.7%</td>
<td>Florida</td>
<td>1. Blue Cross Blue Shield of Florida, Inc.</td>
<td>14.4%</td>
</tr>
<tr>
<td></td>
<td>3. Cigna Corporation</td>
<td>2%</td>
<td></td>
<td>3. Aetna</td>
<td>5.8%</td>
</tr>
<tr>
<td>Alaska</td>
<td>1. State of Alaska</td>
<td>14.8%</td>
<td>Georgia</td>
<td>1. WellPoint, Inc.</td>
<td>10.7%</td>
</tr>
<tr>
<td>State Population: 722,718</td>
<td>2. Premera Blue Cross</td>
<td>14.2%</td>
<td></td>
<td>2. WellCare Health Plans, Inc.</td>
<td>6.9%</td>
</tr>
<tr>
<td></td>
<td>3. Aetna</td>
<td>6.2%</td>
<td></td>
<td>3. State of Georgia</td>
<td>6.5%</td>
</tr>
<tr>
<td>Arizona</td>
<td>1. Aetna</td>
<td>12.4%</td>
<td>Hawaii</td>
<td>1. Hawaii Medical Service Association</td>
<td>50.3%</td>
</tr>
<tr>
<td>State Population: 6,482,505</td>
<td>2. Blue Cross Blue Shield of Arizona</td>
<td>9.9%</td>
<td></td>
<td>2. Kaiser Foundation Health Plan of Hawaii</td>
<td>16.4%</td>
</tr>
<tr>
<td></td>
<td>3. United Healthcare</td>
<td>6.5%</td>
<td></td>
<td>3. AlohaCare</td>
<td>5.5%</td>
</tr>
<tr>
<td>Arkansas</td>
<td>1. Arkansas BlueCross BlueShield</td>
<td>17.1%</td>
<td>Idaho</td>
<td>1. Blue Cross of Idaho Health Service, Inc.</td>
<td>25.7%</td>
</tr>
<tr>
<td>State Population: 2,237,979</td>
<td>2. State of Arkansas</td>
<td>15.5%</td>
<td></td>
<td>2. State of Idaho</td>
<td>13.5%</td>
</tr>
<tr>
<td></td>
<td>3. HMO Partners, Inc.</td>
<td>7.7%</td>
<td></td>
<td>3. Regence BlueShield of Idaho</td>
<td>9.1%</td>
</tr>
<tr>
<td>California</td>
<td>1. Kaiser Foundation Health Plan, Inc.</td>
<td>18.2%</td>
<td>Illinois</td>
<td>1. Blue Cross Blue Shield of Illinois</td>
<td>30.7%</td>
</tr>
<tr>
<td>State Population: 37,691,912</td>
<td>2. WellPoint, Inc.</td>
<td>8.7%</td>
<td></td>
<td>2. State of Illinois</td>
<td>14%</td>
</tr>
<tr>
<td></td>
<td>3. Blue Shield of California</td>
<td>7.9%</td>
<td></td>
<td>3. United HealthCare</td>
<td>7.6%</td>
</tr>
<tr>
<td>Colorado</td>
<td>1. Cigna Corporation</td>
<td>10%</td>
<td>Indiana</td>
<td>1. WellPoint, Inc.</td>
<td>27.3%</td>
</tr>
<tr>
<td>State Population: 5,116,796</td>
<td>2. Kaiser Foundation Health Plan of Colorado, Inc.</td>
<td>9.8%</td>
<td></td>
<td>2. Cigna Corporation</td>
<td>6.5%</td>
</tr>
<tr>
<td></td>
<td>3. WellPoint, Inc.</td>
<td>9.1%</td>
<td></td>
<td>3. MDWise</td>
<td>5.2%</td>
</tr>
<tr>
<td>Connecticut</td>
<td>1. WellPoint, Inc.</td>
<td>17.5%</td>
<td>Iowa</td>
<td>1. Wellmark Blue Cross and Blue Shield of Iowa</td>
<td>37.1%</td>
</tr>
<tr>
<td></td>
<td>3. State of Connecticut</td>
<td>12.4%</td>
<td></td>
<td>3. Blue Cross and Blue Shield of Illinois</td>
<td>2.3%</td>
</tr>
<tr>
<td>Delaware</td>
<td>1. Coventry Health and Life Insurance Company</td>
<td>55.7%</td>
<td>Kansas</td>
<td>1. Blue Cross and Blue Shield of Kansas</td>
<td>22.9%</td>
</tr>
<tr>
<td>State Population: 897,934</td>
<td>2. Aetna</td>
<td>25.6%</td>
<td></td>
<td>2. Coventry Health and Life Insurance Company</td>
<td>8.7%</td>
</tr>
<tr>
<td></td>
<td>3. Highmark Blue Cross Blue Shield of Delaware</td>
<td>23.5%</td>
<td></td>
<td>3. Blue Cross Blue Shield of Kansas City</td>
<td>7.4%</td>
</tr>
<tr>
<td>State</td>
<td>Payers</td>
<td>% of Pop.</td>
<td>State</td>
<td>Payers</td>
<td>% of Pop.</td>
</tr>
<tr>
<td>--------------</td>
<td>---------------------------------------------</td>
<td>-----------</td>
<td>--------------</td>
<td>---------------------------------------------</td>
<td>-----------</td>
</tr>
<tr>
<td>Kentucky</td>
<td>1. Humana, Inc.</td>
<td>16.1%</td>
<td>Montana</td>
<td>1. Blue Cross and Blue Shield of Montana</td>
<td>27.3%</td>
</tr>
<tr>
<td></td>
<td>2. WellPoint, Inc.</td>
<td>13.8%</td>
<td></td>
<td>2. State of Montana</td>
<td>18.7%</td>
</tr>
<tr>
<td></td>
<td>3. Bluegrass Family Health, Inc.</td>
<td>9%</td>
<td></td>
<td>3. Cigna Corporation</td>
<td>9.7%</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Louisiana</td>
<td>1. Blue Cross and Blue Shield of Louisiana</td>
<td>26.2%</td>
<td>Nebraska</td>
<td>1. Blue Cross and Blue Shield of Nebraska</td>
<td>27%</td>
</tr>
<tr>
<td></td>
<td>2. State of Louisiana</td>
<td>6.6%</td>
<td></td>
<td>2. Coventry Health and Life Insurance Company</td>
<td>6.9%</td>
</tr>
<tr>
<td></td>
<td>3. UnitedHealthcare</td>
<td>4.3%</td>
<td></td>
<td>3. United Healthcare</td>
<td>4%</td>
</tr>
<tr>
<td>Maine</td>
<td>1. State of Maine</td>
<td>25.6%</td>
<td>Nevada</td>
<td>1. United Healthcare</td>
<td>14.8%</td>
</tr>
<tr>
<td></td>
<td>2. WellPoint, Inc.</td>
<td>18.8%</td>
<td></td>
<td>2. Cigna Corporation</td>
<td>5.5%</td>
</tr>
<tr>
<td></td>
<td>3. Aetna</td>
<td>8.4%</td>
<td></td>
<td>3. State of Nevada</td>
<td>4.8%</td>
</tr>
<tr>
<td>Maryland</td>
<td>1. CareFirst BlueCross BlueShield</td>
<td>38.2%</td>
<td>New Hampshire</td>
<td>1. WellPoint, Inc.</td>
<td>18.2%</td>
</tr>
<tr>
<td></td>
<td>2. Aetna</td>
<td>10.1%</td>
<td></td>
<td>2. State of New Hampshire</td>
<td>9.9%</td>
</tr>
<tr>
<td></td>
<td>3. United Healthcare</td>
<td>5.7%</td>
<td></td>
<td>3. Cigna Corporation</td>
<td>9.8%</td>
</tr>
<tr>
<td>Massachusetts</td>
<td>1. Blue Cross Blue Shield of Massachusetts</td>
<td>41.4%</td>
<td>New Jersey</td>
<td>1. Aetna</td>
<td>14%</td>
</tr>
<tr>
<td></td>
<td>2. Harvard Pilgrim Health Care, Inc.</td>
<td>15.4%</td>
<td></td>
<td>2. Horizon Blue Cross Blue Shield</td>
<td>10.2%</td>
</tr>
<tr>
<td></td>
<td>3. Tufts Associated Health Plans, Inc.</td>
<td>15.2%</td>
<td></td>
<td>3. United Healthcare</td>
<td>6.8%</td>
</tr>
<tr>
<td>Michigan</td>
<td>1. Blue Cross Blue Shield of Michigan</td>
<td>44.9%</td>
<td>New Mexico</td>
<td>1. Presbyterian Health Plan/Presbyterian Insurance Company</td>
<td>19.9%</td>
</tr>
<tr>
<td></td>
<td>2. Health Alliance Plan of Michigan</td>
<td>6.8%</td>
<td></td>
<td>2. Blue Cross and Blue Shield of New Mexico</td>
<td>13%</td>
</tr>
<tr>
<td></td>
<td>3. Priority Health</td>
<td>5.9%</td>
<td></td>
<td>3. Lovelace Health Plan</td>
<td>10.6%</td>
</tr>
<tr>
<td>Minnesota</td>
<td>1. Blue Cross Blue Shield of Minnesota</td>
<td>45%</td>
<td>New York</td>
<td>1. United Healthcare</td>
<td>18.6%</td>
</tr>
<tr>
<td></td>
<td>2. Medica Health Plans</td>
<td>29%</td>
<td></td>
<td>2. Excellus BlueCrossBlueShield</td>
<td>8.7%</td>
</tr>
<tr>
<td></td>
<td>3. HealthPartners, Inc.</td>
<td>16.4%</td>
<td></td>
<td>3. GHI, an EmblemHealthCompany</td>
<td>6%</td>
</tr>
<tr>
<td>Mississippi</td>
<td>1. State of Mississippi</td>
<td>21.6%</td>
<td>North Carolina</td>
<td>1. Blue Cross and Blue Shield of North Carolina</td>
<td>23.7%</td>
</tr>
<tr>
<td></td>
<td>2. Blue Cross &amp; Blue Shield of Mississippi</td>
<td>14.1%</td>
<td></td>
<td>2. Community Care of North Carolina/Carolina Access</td>
<td>13.8%</td>
</tr>
<tr>
<td></td>
<td>3. Cigna Corporation</td>
<td>3.4%</td>
<td></td>
<td>1. Blue Cross and Blue Shield of North Carolina</td>
<td>23.7%</td>
</tr>
<tr>
<td>Missouri</td>
<td>1. WellPoint, Inc.</td>
<td>10.8%</td>
<td>North Dakota</td>
<td>1. Blue Cross Blue Shield of North Dakota</td>
<td>49.1%</td>
</tr>
<tr>
<td></td>
<td>2. State of Missouri</td>
<td>7.8%</td>
<td></td>
<td>2. State of North Dakota</td>
<td>9.7%</td>
</tr>
<tr>
<td></td>
<td>3. Blue Cross and Blue Shield of Kansas City</td>
<td>6.8%</td>
<td></td>
<td>3. Aetna</td>
<td>8.2%</td>
</tr>
<tr>
<td>State</td>
<td>Payers</td>
<td>% of Pop.</td>
<td>State</td>
<td>Payers</td>
<td>% of Pop.</td>
</tr>
<tr>
<td>------------</td>
<td>-------------------------------------------------</td>
<td>-----------</td>
<td>------------</td>
<td>-------------------------------------------------</td>
<td>-----------</td>
</tr>
<tr>
<td>Ohio</td>
<td>1. Medical Mutual</td>
<td>18.7%</td>
<td>Utah</td>
<td>1. SelectHealth</td>
<td>18.7%</td>
</tr>
<tr>
<td>Ohio</td>
<td>2. WellPoint, Inc.</td>
<td>14.5%</td>
<td>Utah</td>
<td>2. Regence BlueCross BlueShield of Utah</td>
<td>10.7%</td>
</tr>
<tr>
<td>Ohio</td>
<td>3. CareSource</td>
<td>7.9%</td>
<td>Utah</td>
<td>3. University Care Health Plans</td>
<td>4.8%</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>1. State of Oklahoma</td>
<td>20.5%</td>
<td>Vermont</td>
<td>1. State of Vermont</td>
<td>26.5%</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>2. Blue Cross Blue Shield of Oklahoma</td>
<td>18%</td>
<td>Vermont</td>
<td>2. Blue Cross and Blue Shield of Vermont</td>
<td>26.4%</td>
</tr>
<tr>
<td>Oklahoma</td>
<td>3. Aetna</td>
<td>5.5%</td>
<td>Vermont</td>
<td>3. Cigna Corporation</td>
<td>10.7%</td>
</tr>
<tr>
<td>Oregon</td>
<td>1. Regence BlueCross BlueShield of Oregon</td>
<td>12.4%</td>
<td>Virginia</td>
<td>1. WellPoint, Inc.</td>
<td>21.9%</td>
</tr>
<tr>
<td>Oregon</td>
<td>2. Kaiser Foundation Health Plan of the Northwest, Inc.</td>
<td>11.8%</td>
<td>Virginia</td>
<td>2. Aetna</td>
<td>6.7%</td>
</tr>
<tr>
<td>Oregon</td>
<td>3. Providence Health Plan</td>
<td>8.6%</td>
<td>Virginia</td>
<td>3. Group Health Cooperative</td>
<td>5.5%</td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>1. Highmark Blue Cross Blue Shield</td>
<td>30.5%</td>
<td>Washington</td>
<td>1. Premera Blue Cross</td>
<td>21.1%</td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>2. Aetna</td>
<td>9.3%</td>
<td>Washington</td>
<td>2. Regence BlueShield</td>
<td>12.9%</td>
</tr>
<tr>
<td>Rhode Island</td>
<td>1. Blue Cross &amp; Blue Shield of Rhode Island</td>
<td>33.6%</td>
<td>West Virginia</td>
<td>State Population: 1,855,364</td>
<td>18.4%</td>
</tr>
<tr>
<td>Rhode Island</td>
<td>2. Neighborhood Health Plan of Rhode Island, Inc.</td>
<td>8%</td>
<td>West Virginia</td>
<td>2. Highmark Blue Cross Blue Shield West Virginia</td>
<td>14.6%</td>
</tr>
<tr>
<td>Rhode Island</td>
<td>3. United Healthcare</td>
<td>7.2%</td>
<td>West Virginia</td>
<td>3. Health Plan of the Upper Ohio Valley, Inc.</td>
<td>4.4%</td>
</tr>
<tr>
<td>South Carolina</td>
<td>1. BlueCross BlueShield of South Carolina</td>
<td>17%</td>
<td>Wisconsin</td>
<td>1. United Healthcare</td>
<td>6.6%</td>
</tr>
<tr>
<td>South Carolina</td>
<td>2. State of South Carolina</td>
<td>6.5%</td>
<td>Wisconsin</td>
<td>2. Humana, Inc.</td>
<td>6.5%</td>
</tr>
<tr>
<td>South Carolina</td>
<td>3. AmeriHealth Mercy Family of Companies</td>
<td>5.1%</td>
<td>Wisconsin</td>
<td>3. WellPoint, Inc.</td>
<td>5.6%</td>
</tr>
<tr>
<td>South Dakota</td>
<td>1. Wellmark Blue Cross and Blue Shield of South Dakota</td>
<td>40.1%</td>
<td>Wyoming</td>
<td>1. Cigna Corporation</td>
<td>12.4%</td>
</tr>
<tr>
<td>South Dakota</td>
<td>2. State of South Dakota</td>
<td>14.2%</td>
<td>Wyoming</td>
<td>2. State of Wyoming</td>
<td>11.9%</td>
</tr>
<tr>
<td>South Dakota</td>
<td>3. Avera Health Plans</td>
<td>7.5%</td>
<td>Wyoming</td>
<td>3. Blue Cross and Blue Shield of Wyoming</td>
<td>9.4%</td>
</tr>
<tr>
<td>Tennessee</td>
<td>1. BlueCross BlueShield of Tennessee</td>
<td>40.2%</td>
<td>Tennessee</td>
<td>1. BlueCross BlueShield of Tennessee</td>
<td>40.2%</td>
</tr>
<tr>
<td>Tennessee</td>
<td>2. Cigna Corporation</td>
<td>12.6%</td>
<td>Tennessee</td>
<td>2. Cigna Corporation</td>
<td>12.6%</td>
</tr>
<tr>
<td>Texas</td>
<td>1. Blue Cross Blue Shield of Texas</td>
<td>14.6%</td>
<td>Texas</td>
<td>1. Cigna Corporation</td>
<td>12.4%</td>
</tr>
<tr>
<td>Texas</td>
<td>2. Aetna</td>
<td>9.9%</td>
<td>Texas</td>
<td>2. State of Wyoming</td>
<td>11.9%</td>
</tr>
<tr>
<td>Texas</td>
<td>3. Cigna Corporation</td>
<td>4.8%</td>
<td>Texas</td>
<td>3. Blue Cross and Blue Shield of Wyoming</td>
<td>9.4%</td>
</tr>
</tbody>
</table>